

The standardisation process

GALIA defines **Packaging standards** (Cardboard packaging, Plastic boxes, wooden pallets...) used by Automotive industry partners.

These standards:

- are designed as part of **teamwork between users and packaging manufacturers**,
- meet **strict and consistent specifications** linked with the automotive logistic processes (ex: palletisation rules, dimensions...) and **security and quality requirements** (ex: Resistance to Vertical Compression (BCT), product preservation...),
- represent a **cost optimisation**.

Once defined, standard packaging are intended to be distributed as widely as possible by manufacturers and distributors who demonstrate, in collaboration with GALIA, **the conformity of their products by submission to homologation tests**.



Beyond respecting the rules, GALIA packaging can be identified through **specific markings**: Reference, Label, Manufacturer number, Logo...

A perfectible ecosystem

That is probably the price of success from the serious work made by GALIA members! But unfortunately, some retailers take advantage to propose GALIA packaging with no expert guarantee and no respect of the defined specifications. **So, the GALIA products are imitated!**

This situation is detrimental:

- risk for the quality of the transported parts
- safety risk in logistic process
- distorted competition regarding the manufacturers who re “playing the game”
- damage to GALIA brand image



GALIA takes corrective actions. But **GALIA needs support from all actors** (Buyers, Logisticians, Packaging Manufacturers...). It is important to circulate as widely as possible its authentic standards. It is in the interest of all **the automotive packaging ecosystem**.

The GALIA recommendations

➤ **Buyers: Be careful!**

Your users need good quality products for a given price.
The GALIA packaging standards are at your disposal.

You must require the “package compliance commitment letter” from your packaging supplier.



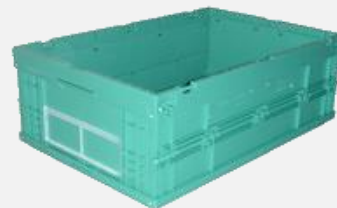
➤ **Logisticians: Be demanding!**

Your operations regarding transport flows and in your workshops are at stake.



➤ **Packaging manufacturers: join GALIA!**

Your competencies are useful to the automotive industry.
You will meet business contacts to guide you.
You will gain notoriety among industry professionals in the sector.



The GALIA packaging recommendations define the specifications
accepted by the automotive industry:
They are available for free for the buyers.