

# **ROLE OF A GALIA PACKAGING DISTRIBUTOR**

GALIA defines standards for the exchange of physical and information flows on behalf of the automotive industry. Among these, GALIA has developed recommendations for packaging. Like what:

- EMB1 Disposable cardboard packaging for terrestrial flows
- EMB9 Rigid plastic boxes
- EMB12 Cardboard packaging for overseas flows
- EMB15 Corrugated Cardboard Packaging Excluding Automotive Industrial Flows

These recommendations outline the specifications, quality and compliance rules that must be followed to ensure the safe use of these packages along the supply chain.

In response to user's expectations, GALIA wants to involve more and more packaging distributors in the distribution of our products. For this purpose, a partnership and quality certification process has been defined in two stages.

## **GALIA Membership and Partnership agreement**

- > To be registered as a GALIA Club Member.
- > Sign a partnership agreement with GALIA.
  - This close relationship allows to use the GALIA brand and its intellectual property
  - GALIA assists the packaging distributor and promotes him in the industry

## **GALIA** packaging distributor

#### Reminder:

Manufacturers of GALIA packaging must have their products approved:

- First of series packaging must be tested in an approved laboratory\*.
- The laboratory evaluates the packaging and carries out standardised tests. Examples:
  - Vertical compression resistance tests (RCV BCT) for cardboard boxes.
  - Free fall tests for plastic bins.
- ➤ GALIA validates the laboratory's test reports and awards the <u>GALIA label</u> to the manufacturer with a unique code.
- The manufacturer must affix this marking to its packaging.

#### Role of the GALIA packaging distributor:

- The distributor must guarantee the award of the GALIA label to its customers:
  - . Either by sourcing from duly approved packaging manufacturers with the GALIA label,
  - . Or by committing on its behalf, by conducting the approval process that allows the GALIA Label to be available for these packaging.
- Failing this, the distributor directs the packaging supplier to GALIA.
  - Packaging identified in accordance with GALIA recommendations guarantee quality for automotive users

<sup>\*</sup> The laboratory must be accredited by the international body ILAC. GALIA usually recommends a laboratory located in France or Spain.